

Organisation & Recruitment (O&R) Report

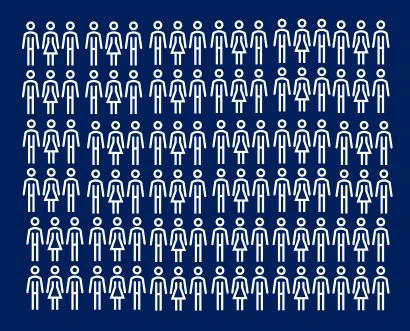
David Luxton - Deputy General Secretary on behalf of the Executive Council



Recruitment of new members



386
new members



4,720



12 months from October 2023

- 611 new members
- 149 added in last 3 months
- Lost 2,918 members
- Total membership stands at 34,896

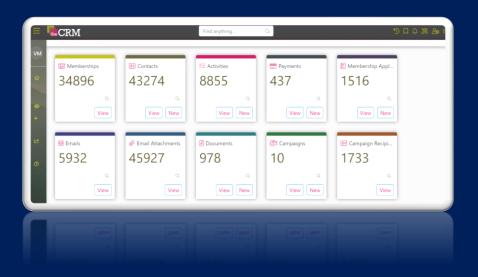


Membership decline

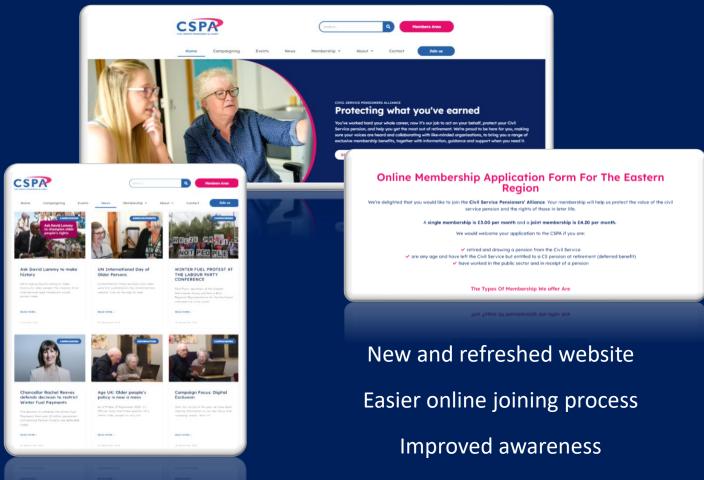
- Declining membership since high of 68,970 in 1999/2000
- Decline accelerated since 2019:
 - Direct mailouts to new Civil Service Pensioners stopped in 2018
 - Fit to travel insurances withdrawn in 2020
 - Covid lockdowns and lack of online joining option hampered recruitment
 - People are less inclined to come to local meetings



Recruitment strategy



New CRM database for improved engagement with members





Positive progress

Joint initiatives with FDA Union, Cabinet Office, CSSC and CCS

Pre-retirement
webinars and
face-to-face
seminars in HMRC















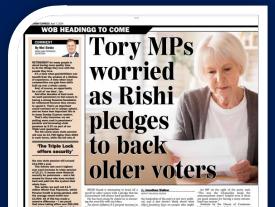
membership benefits



New travel insurance offer from CSIS



Profile raising press coverage











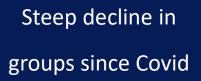
Branch and Group structure

- Positive engagement through Northern Ireland and Scottish branches
- Branch newsletters
- In England & Wales review of structure in 2023
- Positive steps to strengthen activity across groups at regional level
- Encouragement of Group mergers rather than closures



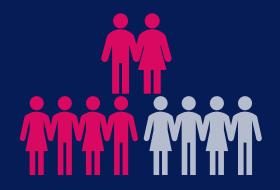
Decline in local groups







37 active groups across 8 regions in England & Wales



40% of members not covered by a group (E&W)



2024 democratic structure review



Rising to the challenge

- Increased website traffic
- Webinars
- ■Media